SAME Space Coast Post - Small Business Expo & Networking Event
Thursday, February 15, 2018
11:00am - 3:30pm

	Topic	Speaker	Title	Organization
9:30 - 10:30 AM	Vendor Table Set-up			
10:30 - 11:00 AM	**Doors Open, Check In and Registration - Open networking**			
Expo Announcer: Kyle Brown, PE | Federal Project Manager/Brevard Office Leader DRMP, Inc.				
11:00 - 12:00	Welcome/Opening Remarks	Johnny Faulkner	Post President	45th Civil Engineer Squadron
	Legislative Update	David Jackson	Director of Community Relations	Congressman Posey's Office
	SAME 2018	Michael Blount	Past SAME National President	AECOM
	Legislative Update for WOSBs	Margot Dorfman	Chief Executive Officer	US Women's Chamber of Commerce
	Sustaining Member Awards	Angie Goral	Post Secretary	Martinez Construction
	45th Space Wing FY18 Financial Look Ahead	Ann Heyer, AIA, LEED AP and Cecil O'Brien, P.E.	Patrick AFB Flight	45th Civil Engineer Squadron
12:00 - 12:30 PM	Lunch Break			
Panel Discussion and Presentations				
1:00 - 1:30 pm	1. What are you buying? 2. What's the most effective way to get introduced to your buyers? 3. Pre-Marketing: "What's enough … What's too much" What is your perspective on businesses coming to meet with you?	Sherri Richardson	Director, Small Business Programs	45th Space Wing Patrick AFB
		Beth Myers	Deputy, Office of Small Business Programs	USACE Jacksonville District
		Linda Spadarro	Deputy, Office of Small Business Programs	USACE Mobile District
		Mark Brock	Office of Small Business Programs	NAVFAC SE
		Stephen Baughn	Chief, Customer Accounts and Research Division	GSA Region 4
		Karren Pappas	Director of Purchasing	Canaveral Port Authority
1:30 - 3:30 PM	**Small Business Expo and Networking**			