

**SAME Space Coast Post
Small Business Industry Day & Federal Contracting Workshop
Thursday, February 20, 2020**

9:30 - 10:30 AM

Vendor Table Set-up

10:30 - 11:00 AM

Doors Open, Check In and Registration - Open networking

Announcer: Dennis Newell, P.E., Area Engineer, USACE Mobile District

	Topic	Speaker	Title	Organization
11:00am - 1:00pm	Welcome/Opening Remarks	Dennis Newell, P.E.	Area Engineer	USACE Mobile District
	Post Awards and Post Officer Inductions	Angie Goral, P.E.	SAME Deputy RVP South Atlantic Region	Martinez Construction
	2020 Legislative Update	David Jackson	Director of Community Relations	Congressman Posey's Office
	2020 GSA Updates	Stephen Baughn	Chief, Customer Accounts and Research Division	GSA Region 4
	The Road to Hurricane Recovery in the NPS	Charles Borders	Program Manager SE Region Hurricane Recovery	National Park Service Region 1, 2, 4
	Sources Sought and How They Are Utilized	Cory Islin	Assistant Deputy Director for Small Business	NAVFAC SE
	USACE Mobile District 2020 Opportunities	Linda Spadarro	Deputy, Office of Small Business Programs	USACE Mobile District
	Top 5 Proposal Writing Tips for the Win!	Juliet Fletcher	CEO	Writing is Easy LLC
	45th Space Wing FY20 Financial Look Ahead	Lt. Matt Lawler	Patrick AFB Flight	45th Civil Engineer Squadron
	Moderator: Jeff Duguid, Marketing Manager, RLF			
Federal Contracting Panel Discussion		Sherrri Richardson	Director, Small Business Programs	45th Space Wing Patrick AFB
		Linda Spadarro	Deputy, Office of Small Business Programs	USACE Mobile District
		Cory Islin	Assistant Deputy Director for Small Business	NAVFAC SE
		Charles Borders	Program Manager Storm Recovery Program	National Park Service Region 1, 2, 4

1:00 - 1:30 PM

Lunch Break (Boxed Lunches)

Matchmaking/Networking

	Agencies			
1:30 - 3:30 PM	PAFB 45th Space Wing	USACE Jacksonville District	USACE Mobile District	NAVFAC SE
	GSA Region 4	NASA/KSC	National Park Service Region 1, 2, 4	Canveral Port Authority
	Florida Small Business Development Center (SBDC) at Eastern Florida State College (EFSC)		US Small Business Administration (SBA) South Florida District Office	
	Exhibitor's			
	Above Group Engineering <i>MEP & Fire Protection Design/Consulting</i>	Alpha-Omega (AOTC) <i>Environmental Services/OSHA Training</i>	Assurity Drive <i>Cybersecurity Compliance</i>	CORT <i>Furnishing and Transition Solutions</i>
	CorTru <i>Specialty Construction</i>	Energy and Environment, LLC <i>Environmental Remediation, Natural Resources, Construction</i>	Florida Equipment and Restoration <i>Equipment and Supplies</i>	GCAT <i>Government Contracting Advisory Team</i>
	HRP Associates, Inc. <i>Environmental Consulting</i>	IMSM <i>ISO Certification</i>	JLRD <i>MEP & Fire Protection Engineers</i>	LeNginer <i>Electrical & Aerospace Engineering</i>
	Merrick & Company <i>Architecture and Engineering</i>	Nord Lock Group <i>Secure Bolting Solutions</i>	PR&D <i>Environmental Remediation</i>	Primate Technologies, Inc. <i>Situational & Operational Awareness</i>
	Rapid Prototyping <i>3D Printing</i>	rhodes + brito <i>architects</i>	RUSH Construction, Inc. <i>General Contractors</i>	SES Civil and Environmental <i>Engineering</i>
	SurvTech Solutions, Inc. <i>Surveying</i>		VideoConnex <i>Collaboration & Visualization Technologies</i>	

Thank You for Attending !! Keep up to date with our post activities at www.samespacecoast.org.